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MARKET

A Day at Fleetguard Filters where customization meets customer satisfaction.



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Image Courtesy: fleetguard filters

Customisation is the key to win customers heart, this testament is demonstrated by Fleetguard Filters Pvt Ltd's (FFPL) located at Nandur, Pune. This article provides insights from a recent plant visit, including an in-depth look at the fuel filter production process and the company's commitment to customization and quality. Learn about FFPL's strategic expansions into new markets, their state-of-the-art technology, and their dedication to meeting diverse customer needs.

On 25th May, FFPL organized a plant visit to their first manufacturing facility, which began its operations in 1992 at Nandur, Pune, laying a solid foundation for the business. Established in 1987, FFPL has emerged as a prominent leader in the filtration solutions sector for both on and off-highway applications. In collaboration with Cummins Filtration U.S.A. (now Atmus Filtration Technologies), FFPL has grown significantly over the years.

The Nandur facility specializes in the production of fuel filter for heavy commercial vehicles and hosts an in-house R&D unit. With a strong focus on customization, the facility caters to diverse customer needs, ensuring that products are tailored to suit specific requirements.

During the visit, Vaibhav Pathak, Assistant Vice President at FFPL, provided an insightful tour of the plant, explaining the intricate process of producing fuel filters. He detailed the steps involved: "After the filter paper is cut according to the required size, it is assembled and cured. End caps are then installed, followed by placing a spring on the fuel filter cartridge. The caps are fixed with adhesive and checked through a special qualification process. The cartridge is then installed into the shell and undergoes a crucial welding process. Finally, the nut plate retainer is welded to the shell using an electro machine, ensuring a secure fit. The filter is then painted, and then the lid tested is carried out with air pressure, and then it is finally packed."

Kirloskar also highlighted the company's strategic expansion into new markets, including the food and beverage and pharmaceutical industries. "We are leveraging our R&D capabilities to innovate and meet the specific needs of these sectors," he said. FFPL's expertise in filtration extends beyond automotive applications, aiming to provide customized applications in these sectors.

FFPL's dedication to excellence is demonstrated by their certification under IATF 16949 and accreditation by the National Accreditation Board for Testing and Calibration Laboratories (NABL). Their commitment to innovation and client satisfaction guarantees its position at the forefront of the filtration market. The plant visit concluded with a tour showcasing FFPL's state-of-the-art technology and their constant commitment to deliver high-quality filtration solutions.